New York State Thruway Authority RFP #18C15 Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway

Authority Response to Written Question Regarding Sign In Sheets from the Pre-Proposal Conference held on November 13, 2018

November 20, 2018

The New York State Thruway Authority ("Authority") issued Request for Proposals #18C15 for Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway on October 15, 2018 and Addendum No. 1 on November 8, 2018 (collectively, the RFP).

The Authority received the following question regarding the Sign In Sheets from the Pre-Proposal Conference held on November 13, 2018 and submits the following response in accordance with Section 1.5 of the RFP.

- Q1: Will the Sign In Sheets from the Pre-Proposal Conference held on November 13, 2018 be distributed after the conference?
- A1: The Sign In Sheets from the Pre-Proposal Conference held on November 13, 2018 are attached.

RFP Number	18C15
RFP Name	Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway
Meeting Date & Time	November 13, 2018 / 1:00pm-3:30pm
Meeting Location	Red Lion Hotel - 205 Wolf Rd., Albany, NY 12205

Company	Name	<u>Title</u>	Phone	<u>E-mail</u>
NYS Thruway Authority	Aimee Shepard	Office Assistant 1 Keyboarding		
NYS Thruway Authority	Daryl Dupuis	Service Area Representive		
NYS Thruway Authority	Edna Goldsmith	Assistant Counsel		
NYS Thruway Authority	Elizabeth Novak	Director of Transportation Planning & Environmental Services		
NYS Thruway Authority	Georgiann Mock	Contract Management Specialist 1		
NYS Thruway Authority	Jeff Morris	Senior Architect		
NYS Thruway Authority	Kara Ostrander	Director of Customer Relations		
NYS Thruway Authority	Kevin Allen	Director of Thruway Purchasing		
NYS Thruway Authority	Kim Hollis	Secretary 1		
NYS Thruway Authority	Mari-Ann Brower	Contract Management Specialist 2		
NYS Thruway Authority	Mike Nacarrato	Director of Facilites & Code Compliance		
NYS Thruway Authority	Pete Meehan	Supervisor Fiscal & Toll Audit		
NYS Thruway Authority	Ron Smith	Contract Management Specialist 1		
NYS Thruway Authority	Mildred P. Smith	Chief Compliance Officer		
3i Infrastructure	Jason Gao	Associate	212-848-1461	Jason.Gao@3i.com
3i Infrastructure	Kate Flanagan	Vice President	212-848-1455	kate.flanagan@3i.com
AECOM	Roxana E. Kariyannis	Project Manager	212-377-8601	Roxana.Kariyannis@aecom.com
AECOM	Stirling Edward Moore, AIA	Director, Asset Advisory Practice Leader	212-377-8445	Stirling.Moore@aecom.com
AECOM TISHMAN	James Diamantopoulos, CPE	Senior Estimator First Vice-President	518-489-4160	James. Diamantopoulos@aecom.com
Altus Expert Services, Altus Group	Roger L. Boothe, Jr	Director, U.S. Infrastructure P3	703-245-9747	roger.boothe@altusgroup.com
Applegreen plc	Ronan Ryan	Head of Acquisitions	353 (1) 5124800	Ronan.Ryan@applegreen.ie
Areas USA	Michael Nedelkovich	Director of Business Development	440-212-2557	michael.nedelkovich@areas.com
Barclays	Michael Britchkow	Director	212-526-2991	michael.britchkow@barclays.com
Barclays	Stephen Howard	Director	212-526-4083	stephen.howard@barclays.com
BEYER BLINDER BELLE	Michael Wetstone	Associate Partner	212-353-6768	mwetstone@bbbarch.com

RFP Number	18C15
RFP Name	Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway
Meeting Date & Time	November 13, 2018 / 1:00pm-3:30pm
Meeting Location	Red Lion Hotel - 205 Wolf Rd., Albany, NY 12205

Company	Name	<u>Title</u>	Phone	<u>E-mail</u>
Bohler Engineering	Steve Wilson	Project Manager	518-438-9900	steven.wilson@bohlereng.com
Brown & Weinraub PLLC	Alex Betke	Partner	518-427-7350	abetke@brownweinraub.com
Centerplate	John Erickson	Vice President Special Projects	646-403-5482	John.erickson@centerplate.com
CHA ~ design/construction solutions	Joseph S. Grasso	Vice President	518-453-4554	jgrasso@chacompanies.com
CHA ~ design/construction solutions	Lee Ecker, P.E.	Sr. Vice President	518-453-3984	lecker@chacompanies.com
CIBC	Craig Reaney	Director	212-856-3780	craig.reaney@cibc.com
CKA MANAGEMENT	Ken Ryan	V.P.of Operations	518-424-7617	ken@ckamgmt.com
Conti Appraisal & Consulting, LLC	Jacqueline R. Conti, MAI	Managing Member	518-434-4440	jackie@contiappraisal.com
Cordogan Clark	Brian K. Kronewitter	Executive Vice President	630.209.7525	BKronewitter@cordoganclark.com
Delaware North	Arthur (Rob) Robinson	District Manager	585-216-5696	ARobinso@delawarenorth.com
Delaware North	Brian Ribbeck	General Manager	716-512-0929	BRIBBECK@delawarenorth.com
Delaware North	Robert Beckman	VP	716-225-1421	RBeckman@delawarenorth.com
Drexel Hamilton, LLC	Andrew Darcy	Managing Director	646-412-1555	adarcy@drexelhamilton.com
Drexel Hamilton, LLC	John C. Martinko	Co-President, Managing Partner	646-412-1511	jmartinko@drexelhamilton.com
Drexel Hamilton, LLC	Kateri Riley	Associate	646-412-1539	kriley@drexelhamilton.com
Drexel Hamilton, LLC	Timothy Fisher	Managing Partner	646-412-1547	tfisher@drexelhamilton.com
Enki Holdings, LLC	Francis P. Cappello	Manager	917-972-6610	frank@enkidevelopment.com
Environmental Design & Research, Landscape Architecture, Engineering & Environmental Services, D.P.C. (EDR)	Cosimo Pagano P.E.	Managing Engineer	315-471-0688, ext 664	<u>cpagano@edrdpc.com</u>

RFP Number18C15RFP NameDesign, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State ThruwayMeeting Date & TimeNovember 13, 2018 / 1:00pm-3:30pmMeeting LocationRed Lion Hotel - 205 Wolf Rd., Albany, NY 12205

Company	Name	<u>Title</u>	<u>Phone</u>	<u>E-mail</u>
Fahs Construction Group	Richard Gangemi	President and Chief Operating Officer	607-724-1835	rgangemi@fahsconstruction.com
Fahs Construction Group	Richard Greco	Senior Project Manager	607-724-1835	Rgreco@fahsconstruction.com
HMSHost	Amy Dunne	Vice President, Business Development	315-345-7975	Amy.Dunne@hmshost.com
HMSHost	Chris Crocco	Director, Restaurant Portfolio	301-503-5619	Chris.Crocco@hmshost.com
HMSHost	Jorge Porras	Director, Business Development Finance	240-274-8653	Jorge.Porras@hmshost.com
HMSHost	Ray Nielsen	Senior Director, Design & Construction	301-346-9076	Ray.Nielsen@hmshost.com
HMSHost	Rich Kinley	Regional Vice President, Operations	518-469-8808	Richard.Kinley@hmshost.com
HMSHost	Robert Woodill	Senior Director, Motorway Operations	845-264-9973	Robert.Woodill@hmshost.com
Horizon Engineering Associates, LLP	Jon Friedman	Regional Director	248-259-4693	JFriedman@Horizon-Engineering.com
ING Capital	Nicholas Muller	Analyst	646-424-6921	Nicholas.Muller@ING.COM
Integra Realty Resources	Richard Coughlin, MAI	Director	315-422-5577	rcoughlin@irr.com
John Laing	Gregory Kitscha	Senior Vice President	416-849-4631	greg.kitscha@laing.com
John Laing	Ryan Prince	Senior Vice President	212-468-5684	Ryan.Prince@laing.com
John Laing	Sven Kottwitz	Investment Director	212-468-5687	Sven.Kottwitz@laing.com
KeyBanc Capital Markets	Thomas M Mulvihill	Managing Director Head of Infrastructure	212-284-0553	thomas.mulvihill@key.com
LeChase Construction	Stephen L. Bills	Vice President	585.254.3510	Steve.Bills@lechase.com
Macquarie Capital	Britni Seaholm	Manager	212-231-1384	Britni.seaholm@macquarie.com
Macquarie Capital	Sandeep Gopalan	SVP	212-231-1385	Sandeep.Gopalan@macquarie.com
McDonald's USA, LLC	Amy Mahtesian	Development Manager	617-999-8438	amy.mahtesian@us.mcd.com
McDonald's USA, LLC	Bill Kohut	Manager Non-Traditional Development	516-984-6467	Bill.Kohut@us.mcd.com
McDonald's USA, LLC	David Kearns	Director Portfolio Development	617-851-3732	David.Kearns@us.mcd.com
Morgan Stanley	Robert Pattison	Executive Director	518-427-5535	robert.pattison@morganstanley.com

RFP Number	18C15
RFP Name	Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway
Meeting Date & Time	November 13, 2018 / 1:00pm-3:30pm
Meeting Location	Red Lion Hotel - 205 Wolf Rd., Albany, NY 12205

Company	Name	Title	Phone	<u>E-mail</u>
NEXUS Infrastructure	Barry Gold	Managing Partner	914-320-5660	barry.gold@nexus-infra.com
Capital Management	Barry Gold		914-320-3000	
NEXUS Infrastructure	Mr. Alan Dash	Managing Director	917-597-2471	alan.dash@nexus-infra.com
Capital Management			CAC 057 0747	
Oaktree Capital	Jason Vassiliades	Senior Vice President	646-857-8717	jvassiliades@oaktreecapital.com
Oaktree Capital	William Frew	Vice President	646-857-8720	wfrew@oaktreecapital.com
Owens Realty Services	Randall Ziegler	Executive Vice President	203-820-6600	randyz@owens-services.com
Owens Realty Services	Suzanne Black	Executive Vice President, Facility Services	203-623-4042	sblack@owens-services.com
Parker Infrastructure Partners	Shival Bajpay	Investment Analyst	908-548-3877	sbajpay@parkerinfrastructure.com
Petrogas Group US inc	Conrad Decker	Real Estate Manager	413-441-3590	cdecker007@gmail.com
Petrogas Group US, inc	Trevor Moore	President	347-909-0738	Trevor.Moore@applegreen.ie
Ravi Engineering and Land	Dan Roop	Construction Department Manager	585-223-3660	droop@ravieng.com
Surveying			x313	
Ravi Engineering and Land Surveying	John Grady	Construction Project Manager	518-579-0459	jgrady@ravieng.com
Robert A.M. Stern	Grant F. Marani	Partner	212-967-5100	g.marani@ramsa.com
Architects				
Robert A.M. Stern Architects	Melissa DelVecchio	Partner	212-967-5100	m.delvecchio@ramsa.com
Rubicon Infrastructure	Peter O'Neill	Managing Director	212-974-2611	peter.oneill@rubiconinfra.com
Advisors	Feter O Nem		212-974-2011	peter.onem@rubicomma.com
RXR Realty	Jeffrey Nelson	SVP, Emerging Markets & Infrastructure	212-715-6142	jnelson@rxrrealty.com
Sano Rubin Construction	Jim Reeks	Vice President Business Development	518-462-6472	jreeks@sanorubin.com
Services	JIII REEKS	vice Fresident Basiness Development		Jieeks@sanorubin.com
Sodexo Government North America	Beth Gentry, PhD	Senior Director, Business Development	716-932 -1696	Evelyn.Gentry@Sodexo.com
Sodexo Government North				
America	William D. Appling	Director, Facility Management Solutions	301-987-4308	william.appling@sodexo.com
Stantec	Robert Cartwright PE, ENV SP	Sr. Principal	518-218-5800	Robert.Cartwright@stantec.com

RFP Number	18C15
RFP Name	Design, Construction, Financing, Operation and Maintenance of 27 Service Areas on the New York State Thruway
Meeting Date & Time	November 13, 2018 / 1:00pm-3:30pm
Meeting Location	Red Lion Hotel - 205 Wolf Rd., Albany, NY 12205

<u>Company</u>	<u>Name</u>	<u>Title</u>	Phone	<u>E-mail</u>
Star America Infrastructure Partners	Kamil Seidl	Investment Director	516-882-4097	kseidl@starinfrapartners.com
Strategic Public Affairs NY	Michael R. Fleischer	President	518-449-0089	mfleischer@strategicpany.com
The Howard Group	Howard Carr	President	518-452-1881	hcarr@howardgroup.com
Truck Specialized Parking Services	Jim Pfohl	TSPS Business Development	843-217-0222	jpfohl@tsps.io
Upland Architects	Adam Rebello	Senior Project Manager	774-430-3390	adamr@55upland.com
Upland Architects	Gary Sadler	owner architect	774-430-3390	gsadler@55upland.com
Upland Architects	Robert Medeiros	Vice President	774-430-3390	bobm@55upland.com
Urbanspace	Ben Apple	Project Manager	615-974-5873	BApple999@gmail.com
Wencarter Inc.	Lewis Carter	President	248-563-3328	Lewis@wendys1.com
WSP USA	Brian Doherty	Transportation Manager	518-452-3545	brian.doherty@wsp.com